

## Price sheet

Calculating your annual Broadstripes subscription price is simple. Here's how it works:

- **\$5,000 minimum:** The minimum annual subscription price is \$5,000 per year. This covers up to 5,000 people (workers or members).
- **\$1 per person per year:** Additional records (above 5,000 people) cost \$1 per person per year.
- **Volume discounts:** When you reach 20,000 people, the volume discounts described below take effect.
- **Prices subject to change:** An updated price sheet will not take effect until the next quarterly billing period. Current prices available at [info@broadstripes.com](mailto:info@broadstripes.com).
- **Unlimited users:** You can give access to as many people on your team as you need at no additional cost.
- **Support and training included:** The subscription price includes startup training and ongoing support.
- **Quarterly billing:** Invoices are delivered quarterly, reflecting the price of the average number of records in Broadstripes over the past quarter and any SMS costs incurred during that time.

## Calculating volume discounts

See the step-by-step instructions on the next page to determine your quarterly Broadstripes subscription price.

	USAGE RANGE		QUARTERLY FEE	
USAGE TIER	A Minimum Persons	B Maximum Persons	C Base quarterly fee	D Per worker above minimum
1	0	19,999	\$1,250	\$0.25
2	20,000	49,999	\$5,000	\$0.20
3	50,000	99,999	\$11,000	\$0.1625
4	100,000	199,999	\$19,125	\$0.1375
5	200,000	299,999	\$32,875	\$0.1125
6	300,000	399,999	\$44,125	\$0.0875
7	400,000	499,999	\$52,875	\$0.0625
8	500,000	699,999	\$59,125	\$0.0375
9	700,000	999,999	\$66,625	\$0.0250

**To determine the quarterly fee for your usage level:**

1. On the chart above, find the tier in which your usage falls using the minimum and maximum values in columns A and B.
2. Subtract the "minimum" value for your tier (column A) from your current usage.
3. Multiply the result of step 2 by your tier's "per worker above minimum" (D) cost.
4. Add the "base fee" (C) to the product from step 3.
5. The result is your quarterly fee for Broadstripes usage.

**Example:** For a current total usage in active projects of 55,000 person records:

1. Locate your usage range in tier 3 (50,000 to 99,999).
2. Subtract tier 3's "minimum persons" value of 50,000 from 55,000, yielding 5,000.
3. Multiply 5,000 by tier 3's "per worker above" price of \$0.1625, producing \$812.50.
4. Add \$812.50 to tier 3's "base quarterly fee" of \$11,000.
5. The result, \$11,812.50, is your quarterly fee.